



BNI

RULES & INFORMATION

July 6 through August 31, 2026

Eight Ways to Score Points in Eight Weeks

WINNING THE PRIZES

- Master Networker - The Member with the highest points in the region. Minimum points: 2000.
- Extreme Networker - The Member with the second highest points in the region. Minimum points: 1900.
- Advanced Networker - The Member with the third highest points in the region. Minimum points: 1800.
- Winning Chapter - The Chapter with the highest average points per Member.
- Special Prize Level One - All Members that achieve 1200 points.
- Special Prize Level Two - All Members that achieve 1500 points.

Prize Winners will select one prize from their prize pool listed on the Summer Games flyer. Prizes will be awarded in September. Tie-breakers will be based on sponsorships then visitors.

RULES for POINTS

Register & Complete Online Chapter Role Training - 200 points. Links will be shared based on the Chapter Leader Role you will be holding beginning October 1, 2026. If you have not been assigned a role, please see your current leadership team.

In-Person Chapter Success Planning - 250 points for attending & participating one of the Leadership Team Trainings will be held in August and are listed on the BNI Alabama Events Website: <https://northern.bnialabama.com/en-US/events>. Points will be awarded one time.

Video Testimonial - 200 points for a scheduling and completing a video interview. During the interview our team will ask you to share your BNI Story. You can share statistics, what your business life was like before BNI and what your business life is like now with BNI, how BNI has helped you grow personally or professionally, etc. We will make it easy for you to share your story. Schedule using this [link](#).

Visitors & Sponsored Members - 50 points for each first time Visitor based on PALMS data and confirmed by visitor report in BNI Connect. 100 points for each new Member sponsored. Transfers and Certificate of Credits do not qualify. Sponsorship points are only awarded when the new applicant lists your name on their application.

One-to-Ones Completed - 100 points for each one-to-one based on PALMS data. Maximum of 600 points for this category.

Referrals Given - 100 points for each referral given based on PALMS data. Maximum of 1200 points for this category.

TYFCB Entries - 20 points for each Thank You For Closed Business (TYFCB) slip entered in BNI Connect or BNI Connect Mobile App. Maximum of 1200 points for this category.

ITEMS OF NOTE

Transfers, Seat Changes, and Members rejoining using a Certificate of Credit do not qualify.

Bonus Points may be offered... make sure you like and follow the BNI Alabama Facebook page! Click [here](#).

Turn Visibility, Credibility, & Activity into Results